

Message Text

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10

ACTION AF-07

INFO OCT-01 NEA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 EB-07 INR-05 NSAE-00 RSC-01 FAA-00 AID-05

TRSE-00 XMB-02 /036 W
----- 026335

R 291000Z NOV 74

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC 9058

INFO AMEMBASSY BEIRUT

LIMITED OFFICIAL USE KHARTOUM 2667

BEIRUT FOR RCAS

E.O. 11652: NA

TAGS: EAIR, EFIN SU US

SUBJ: FURTHER BOEING SALE HERE

1. BOEING SALES VP C.F. WILDE AND DIRECTOR MIDDLE EAST
SALES W.J. KANE, WHO HERE BRIEFLY IN CONNECTION RECENTLY
CONCLUDED SALE TWO BOEING 737S (THIS IS \$17 MILLION DEAL, DOWN
PAYMENT ON WHICH HAS ALREADY BEEN MADE), TOLD AMBASSADOR LATE NOV
28 THAT SUDANESE ALREADY INTERESTED IN TWO ADDITIONAL 737S FOR
DELIVERY IN 1976. TRANSPORT MINISTER ABBADI HAD DISCUSSED SALE
WITH BOEING REPS EARLIER IN DAY AND HAD ASKED WHETHER EXIM
ASSISTANCE MIGHT BE AVAILABLE. WILDE OPINED ABBADI MORE
INTERESTED IN "TESTING" USG INTENTIONS THAN IN LOAN ITSELF,
SINCE IT LIKELY FUNDS COULD BE FOUND FROM SAME CONSORTIUM
ARAB BANKS THATS FINANCED CURRENT TWO-PLANE SALE.

2. AMBASSADOR TOLD BOEING REPS THAT, UNDER CURRENT POLICY,
EXIM IS NOT REPEAT NOT IN POSITION EXTEND ADDITIONAL LOAN
ASSISTANCE TO SUDAN. WHILE DISAPPOINTED, BOEING REPS SAID
THEY UNDERSTOOD. THEY WOULD PASS MESSAGE BACK TO
ABBADI WHO MIGHT WISH DISCUSS MATTER DIRECTLY WITH
AMBASSADOR.

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3. COMMENT: BELIEVE WE MAY EXPECT SIMILAR TRIAL
BALLOONS IN FUTURE AS SUDANESE SEEK PROBE PRECISELY WHAT
WILL BE NEW USG ATTITUDE ON VARIETY ASSISTANCE ITEMS OF
INTEREST GOS. AMBASSADOR HAS, OF COURSE,
MADE OUR POSITION CLEAR TO SENIOR GOS OFFICIALS, BUT HARD
PRESSED GOS IS CLASSIC EXAMPLE THAT
"HOPE SPRINGS ETERNAL IN HUMAN BREAST".
BREWER

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Message Attributes

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Disposition Date: 28 MAY 2004
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30 JUN 2005

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